

Fiscal Year 2021 Summary



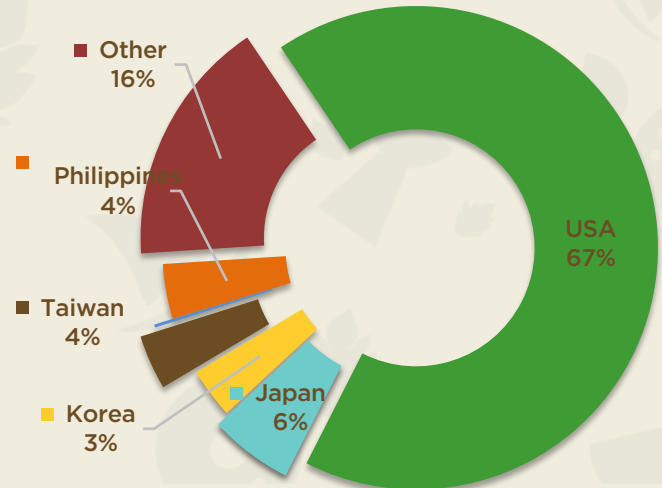
Top 10 Fiscal Years



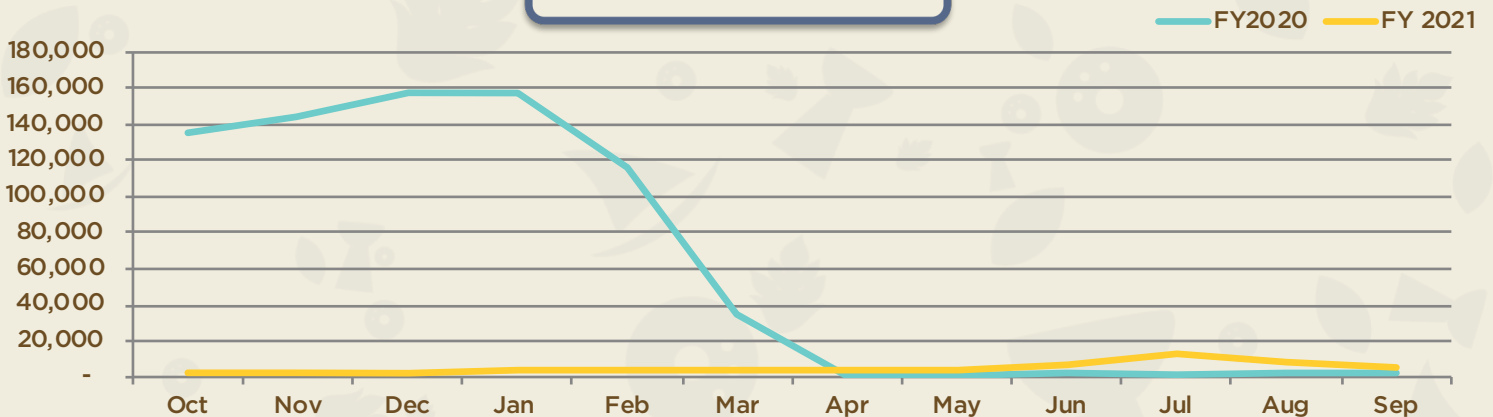
MARKET ARRIVALS

Market	2020	2021	% to LY
Japan	324,574	3,454	-98.9%
Korea	325,109	2,063	-99.4%
Taiwan	10,691	2,253	-78.9%
China	4,287	124	-97.1%
US/Hawaii	48,263	41,239	-14.6%
Philippines	9,344	2,262	-75.8%

MARKET MIX



MONTHLY TREND



Source: Preliminary Visitor Arrival Statistics are compiled from the Guam Customs and Quarantine – Mandatory Customs Declaration forms and processed by the Guam Visitors Bureau



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September 2021 Arrivals



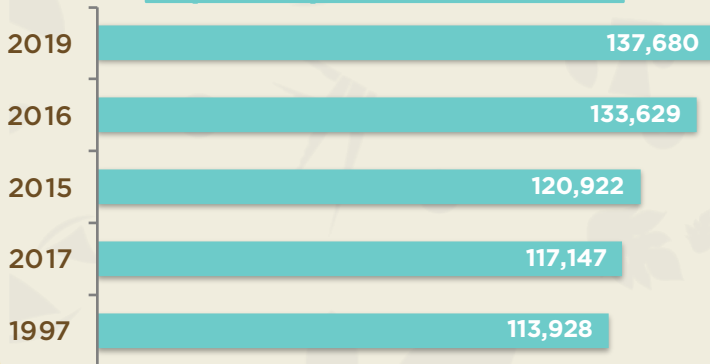
DID YOU KNOW?

27% of Koreans stated that they plan to travel within the next 6 to 12 months.

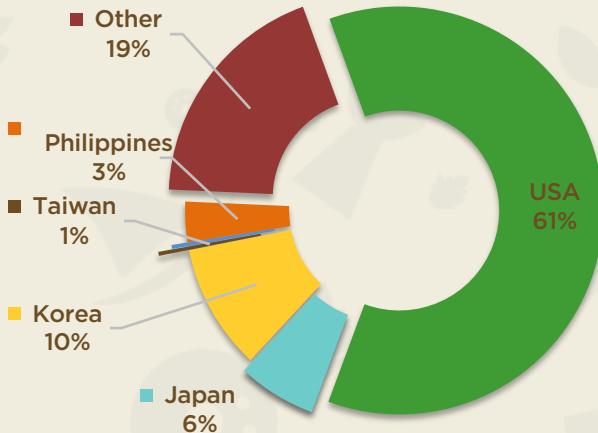
ARRIVALS

SEP Arrivals	5,735	96.9%	↑
CYTD Arrivals	54,594	-83.0%	↓
FYTD Arrivals	61,607	-91.9%	↓

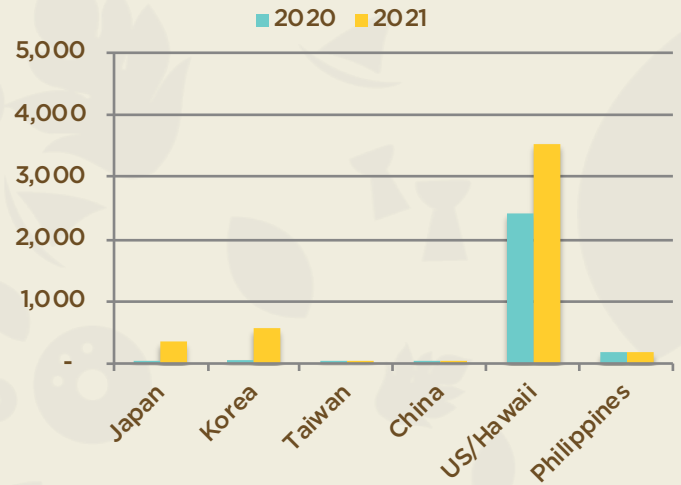
Top 5 September Arrivals



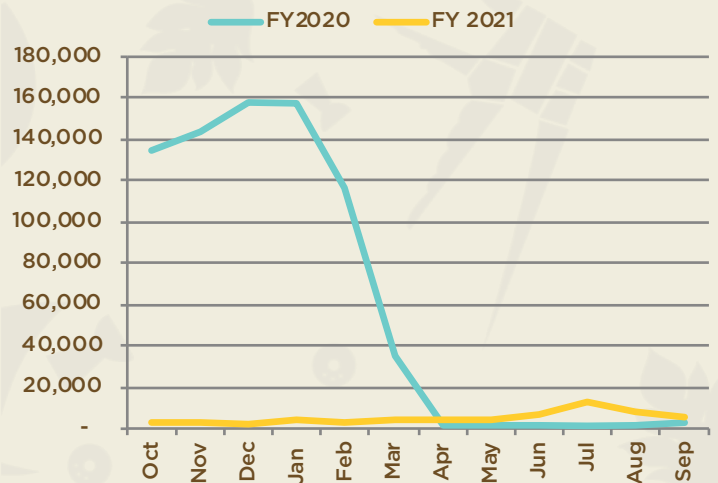
MARKET MIX



MARKET SNAPSHOT



Market	2020	2021	% to LY
Japan	26	358	1,276.9%
Korea	46	573	1,145.7%
Taiwan	12	18	50.0%
China	1	18	1,700.0%
US/Hawaii	2,431	3,510	44.4%
Philippines	180	183	1.7%



Source: Preliminary Visitor Arrival Statistics are compiled from the Guam Customs and Quarantine – Mandatory Customs Declaration forms and processed by the Guam Visitors Bureau



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Preliminary Visitor Arrival Summary September 2021



	Sep-20	Sep-21	% from LY
Civilian Air Arrivals ^a	1,142	4,471	291.5%
Civilian Sea Arrivals ^a	30	0	-100.0%
Armed Forces Air Arrivals ^a	1,740	1,194	-31.4%
Armed Forces Sea Arrivals ^a	0	70	-
TOTAL VISITOR ARRIVALS	2,912	5,735	96.9%

ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	Sep-20	Sep-21	% from LY
JAPAN	26	358	1276.9%
Kanto (Tokyo)	12	139	1058.3%
Chubu (Nagoya)	1	8	700.0%
Kinki (Osaka)	5	14	180.0%
Koshinetsu	-	1	-
Hokuriku	-	-	-
Tohoku	-	8	-
Kyushu	-	3	-
Chugoku	-	10	-
Hokkaido	-	2	-
Shikoku	2	3	50.0%
Okinawa/Miya	3	118	3833.3%
Other	3	52	1633.3%
KOREA	46	573	1145.7%
Seoul	28	336	1100.0%
Incheon/Gyeonggi	11	124	1027.3%
Chungnam/Daejeon	-	7	-
Jeonbuk/Gwanju	1	3	200.0%
Gyeongbuk/Daegu	-	13	-
Busan	-	21	-
Ulsan	1	3	200.0%
Other	5	66	1220.0%
TAIWAN	12	18	50.0%
Taipei	7	9	28.6%
Kaohsiung	5	3	-40.0%
Taichung	-	-	-
Taoyuan, Miaoli, Hsinehu	-	5	-
Hsinchu	-	-	-
Other	-	1	-
CHINA	1	18	1700.0%
Beijing	-	9	-
Shanghai	-	2	-
Guangzhou	-	-	-
Other	1	7	600.0%
US/HAWAII	2,431	3,510	44.4%
CNMI	74	275	271.6%
PALAU	4	29	625.0%
FSM	59	239	305.1%
RMI	-	3	-
PHILIPPINES	180	183	1.7%
AUSTRALIA	6	47	683.3%
EUROPE	21	238	1033.3%
HONG KONG	3	1	-66.7%
RUSSIA	2	11	450.0%
SINGAPORE	1	6	500.0%
INDIA	-	5	-
MALAYSIA	1	6	500.0%
OTHER/UNKNOWN	15	145	866.7%

QUARTERLY VISITOR INDUSTRY STATISTICS (April - June 2020 vs April - June 2021)


Hotel Occupancy Taxes ^c	\$4,421,870.64	\$2,473,511.30	-44.1%
Weighted Hotel Occupancy Rate ^d	34.7%	41.3%	19.0%
Weighted Hotel Room Rate ^d	\$170.04	\$154.78	-9.0%

Guam Visitors Bureau
Preliminary September 2021 Visitor Arrival Summary
Calendar Year-to-Date 2020/21 • Fiscal Year-to-Date 2020/21



	CYTD 2020 (Jan - Sep 2020)	CYTD 2021 (Jan - Sep 2021)	% from LY	FYTD 2020 (Oct '19 - Sep '20)	FYTD 2021 (Oct '20 - Sep '21)	% from LY
Air Arrivals^a	319,858	53,949	-83.1%	751,862	60,683	-91.9%
Sea Arrivals^a	1,302	645	-50.5%	5,523	924	-83.3%
TOTAL VISITOR ARRIVALS	321,160	54,594	-83.0%	757,385	61,607	-91.9%
	CYTD 2020 (Jan - Sep 2020)	CYTD 2021 (Jan - Sep 2021)	% from LY	FYTD 2020 (Oct '19 - Sep '20)	FYTD 2021 (Oct '20 - Sep '21)	% from LY
ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)						
JAPAN	143,773	2,987	-97.9%	324,574	3,454	-98.9%
Kanto (Tokyo)	74,011	979	-98.7%	162,737	1,210	-99.3%
Chubu (Nagoya)	16,135	39	-99.8%	38,560	67	-99.8%
Kinki (Osaka)	26,646	57	-99.8%	66,983	70	-99.9%
Koshinetsu	2,487	16	-99.4%	5,724	18	-99.7%
Hokuriku	1,963	6	-99.7%	4,264	6	-99.9%
Tohoku	3,510	126	-96.4%	7,779	130	-98.3%
Kyushu	8,576	126	-98.5%	16,651	131	-99.2%
Chugoku	3,562	78	-97.8%	8,194	88	-98.9%
Hokkaido	3,022	117	-96.1%	6,167	117	-98.1%
Shikoku	1,473	11	-99.3%	3,909	12	-99.7%
Okinawa/Miya	1,414	810	-42.7%	2,200	921	-58.1%
Other	974	622	-36.1%	1,406	684	-51.4%
KOREA	124,024	1,906	-98.5%	325,109	2,063	-99.4%
Seoul	47,002	958	-98.0%	132,466	1,034	-99.2%
Incheon/Gyeonggi	29,876	437	-98.5%	80,031	469	-99.4%
Chungnam/Daejeon	3,412	32	-99.1%	8,517	38	-99.6%
Jeonbuk/Gwanju	5,810	11	-99.8%	9,513	12	-99.9%
Gyeongbuk/Daegu	5,639	44	-99.2%	13,549	49	-99.6%
Busan	12,882	63	-99.5%	33,952	72	-99.8%
Ulsan	2,259	13	-99.4%	5,898	19	-99.7%
Other	17,144	348	-98.0%	41,183	370	-99.1%
TAIWAN	4,533	2,185	-51.8%	10,691	2,253	-78.9%
Taipei	2,622	1,481	-43.5%	6,217	1,519	-75.6%
Kaohsiung	221	71	-67.9%	748	83	-88.9%
Taichung	605	165	-72.7%	1,495	171	-88.6%
Taoyuan, Miaoli, Hsinehu	453	171	-62.3%	1,018	177	-82.6%
Hsinchu	263	103	-60.8%	511	104	-79.6%
Other	369	194	-47.4%	702	199	-71.7%
CHINA	2,037	111	-94.6%	4,287	124	-97.1%
Beijing	514	9	-98.2%	918	9	-99.0%
Shanghai	745	53	-92.9%	1,570	56	-96.4%
Guangzhou	114	2	-98.2%	293	4	-98.6%
Other	664	47	-92.9%	1,506	55	-96.3%
US/HAWAII	28,812	36,385	26.3%	48,263	41,239	-14.6%
CNMI	4,902	2,851	-41.8%	10,318	3,178	-69.2%
PALAU	771	304	-60.6%	1,959	314	-84.0%
FSM	3,418	2,200	-35.6%	7,254	2,486	-65.7%
RMI	237	41	-82.7%	645	49	-92.4%
PHILIPPINES	2,920	1,885	-35.4%	9,344	2,262	-75.8%
AUSTRALIA	744	346	-53.5%	1,297	360	-72.2%
EUROPE	484	675	39.5%	1,116	697	-37.5%
HONG KONG	477	21	-95.6%	1,226	31	-97.5%
RUSSIA	472	56	-88.1%	996	67	-93.3%
SINGAPORE	171	910	432.2%	493	914	85.4%
INDIA	45	133	195.6%	104	153	47.1%
MALAYSIA	70	24	-65.7%	159	25	-84.3%
OTHER/UNKNOWN	1,968	929	-52.8%	4,027	1,014	-74.8%
VISITOR INDUSTRY STATISTICS				(Oct - Jun 2020 vs Oct - Jun 2021)		
Hotel Occupancy Taxes^c	\$17,272,586.13	\$6,015,121.61	-65.2%	\$27,023,248.39	\$8,460,637.26	-68.7%
Weighted Hotel Occupancy Rate^d	54.2%	46.3%	-14.6%	81.8%	45.0%	-45.0%
Weighted Hotel Room Rate^d	\$196.03	\$156.46	-20.2%	\$200.23	\$155.67	-22.3%

Note: CYTD is Calendar Year-to-Date and FYTD is Fiscal Year-to-Date. 2020/2021 visitor arrivals may exclude Armed Forces sea arrival statistics and may not be comparable to figures last year. Visitor statistics will be updated once the data is made available. Armed Forces sea arrivals exclude HP (home ported) or MSC (military sea command) personnel. Source: aCivilian air & sea arrivals, Customs Declaration Forms, Customs & Quarantine Agency, Processed by the Guam Visitors Bureau. Sources: bJapan Guam Travel Association, cHotel Occupancy Tax collections are unaudited. Department of Administration, STR Global (Hotel Occupancy and ADR Report).

	January			February			March			April			May			June		
	Jan-20	Jan-21	% from LY	Feb-20	Feb-21	% from LY	Mar-20	Mar-21	% from LY	Apr-20	Apr-21	% from LY	May-20	May-21	% from LY	Jun-20	Jun-21	% from LY
JAPAN	61,088	708	-98.8%	60,918	249	-99.6%	21,212	159	-99.3%	338	52	-84.6%	57	102	78.9%	40	455	1037.5%
Kanto (Tokyo)	30,736	126	-99.6%	31,567	77	-99.8%	11,577	36	-99.7%	19	25	31.6%	29	43	48.3%	20	107	435.0%
Chubu (Nagoya)	6,849	16	-99.8%	7,051	1	-100.0%	2,225	5	-99.8%	3	1	-66.7%	1	-	-	1	2	100.0%
Kinki (Osaka)	11,577	4	-100.0%	11,046	3	-100.0%	4,007	4	-99.9%	-	3	-	4	2	-50.0%	-	6	-
Koshinetsu	1,247	1	-99.9%	987	1	-99.9%	253	2	-99.2%	-	2	-	-	-	-	-	3	-
Hokuriku	743	6	-99.2%	969	-	-	251	-	-	-	-	-	-	-	-	-	-	-
Tohoku	1,462	74	-94.9%	1,547	6	-99.6%	496	8	-98.4%	2	1	-50.0%	1	8	700.0%	2	6	200.0%
Kyushu	4,023	89	-97.8%	3,591	6	-99.8%	954	1	-99.9%	1	1	0.0%	3	-	-	1	2	100.0%
Chugoku	1,401	50	-96.4%	1,622	-	-	523	1	-99.8%	2	-	-	1	1	0.0%	2	7	250.0%
Hokkaido	1,790	85	-95.3%	917	2	-99.8%	312	7	-97.8%	1	-	-	-	6	-	1	4	300.0%
Shikoku	567	3	-99.5%	704	-	-	200	1	-99.5%	-	-	-	-	-	-	-	3	-
Okinawa/Miya	489	101	-79.3%	504	104	-79.4%	105	20	-81.0%	289	8	-97.2%	9	9	0.0%	7	210	2900.0%
Other	204	153	-25.0%	413	49	-88.1%	309	74	-76.1%	21	11	-47.6%	9	33	266.7%	6	105	1650.0%
KOREA	78,609	104	-99.9%	40,022	77	-99.8%	5,160	113	-97.8%	6	86	1333.3%	4	102	2450.0%	5	173	3360.0%
Seoul	30,131	36	-99.9%	14,460	33	-99.8%	2,291	44	-98.1%	1	52	5100.0%	1	43	4200.0%	1	70	6900.0%
Incheon/Gyeonggi	17,514	39	-99.8%	10,545	25	-99.8%	1,754	25	-98.6%	-	16	-	1	25	2400.0%	1	47	4600.0%
Chungnam/Daejeon	2,183	2	-99.9%	1,084	2	-99.8%	144	1	-99.3%	-	1	-	-	2	-	-	3	-
Jeonbuk/Gwanju	3,856	2	-99.9%	1,886	-	-	66	-	-	-	2	-	-	-	-	-	1	-
Gyeonbuk/Daegu	3,949	1	-100.0%	1,629	1	-99.9%	60	3	-95.0%	-	1	-	-	-	-	-	7	-
Busan	8,487	3	-100.0%	4,078	4	-99.9%	310	3	-99.0%	1	3	200.0%	-	4	-	-	3	-
Ulsan	1,432	1	-99.9%	745	1	-99.9%	73	4	-94.5%	-	-	-	-	-	-	-	-	-
Other	11,057	20	-99.8%	5,595	11	-99.8%	462	33	-92.9%	4	11	175.0%	2	28	1300.0%	3	42	1300.0%
TAIWAN	2,544	9	-99.6%	1,438	9	-99.4%	498	11	-97.8%	4	3	-25.0%	5	14	180.0%	2	45	2150.0%
Taipei	1,600	8	-99.5%	727	8	-99.4%	266	3	-98.9%	2	2	0.0%	1	9	800.0%	1	34	3300.0%
Kaohsiung	106	-	-	70	1	-98.6%	36	-	-	2	-	-	-	-	-	1	-	-
Taichung	299	-	-	245	-	-	59	2	-96.6%	-	1	-	-	2	-	-	-	-
Taoyuan, Miaoli, Hsinehu	251	-	-	161	-	-	38	1	-97.4%	-	-	-	-	1	-	-	2	-
Hsinchu	128	1	-99.2%	86	-	-	48	-	-	-	-	-	-	2	-	-	-	-
Other	160	-	-	149	-	-	51	5	-90.2%	-	-	-	4	-	-	-	9	-
CHINA	1,818	11	-99.4%	163	4	-97.5%	31	17	-45.2%	4	6	50.0%	2	9	350.0%	5	9	80.0%
Beijing	466	-	-	43	-	-	2	-	-	-	-	-	-	-	-	-	-	-
Shanghai	700	10	-98.6%	38	4	-89.5%	2	14	600.0%	-	-	-	1	4	300.0%	2	2	0.0%
Guangzhou	85	1	-98.8%	16	-	-	8	-	-	4	-	-	1	-	-	-	-	-
Other	567	-	-	66	-	-	19	3	-84.2%	-	6	-	-	5	-	3	7	133.3%
US/HAWAII	7,267	2,975	-59.1%	7,667	2,542	-66.8%	5,007	2,737	-45.3%	1,107	2,794	152.4%	1,221	2,613	114.0%	1,869	5,206	178.5%
CNMI	1,587	181	-88.6%	1,508	153	-89.9%	1,179	186	-84.2%	14	162	1057.1%	91	279	206.6%	115	406	253.0%
PALAU	264	3	-98.9%	235	7	-97.0%	203	11	-94.6%	1	4	300.0%	14	54	285.7%	3	30	900.0%
FSM	1,155	117	-89.9%	1,080	149	-86.2%	830	184	-77.8%	14	236	1585.7%	40	256	540.0%	50	440	780.0%
RMI	120	2	-98.3%	71	2	-97.2%	31	3	-90.3%	-	1	-	-	9	-	5	10	100.0%
PHILIPPINES	915	189	-79.3%	979	125	-87.2%	652	178	-72.7%	-	209	-	9	245	2622.2%	23	232	908.7%
AUSTRALIA	186	116	-37.6%	415	40	-90.4%	93	-	-	-	2	-	9	9	0.0%	16	33	106.3%
EUROPE	231	12	-94.8%	160	15	-90.6%	60	11	-81.7%	3	11	266.7%	3	51	1600.0%	4	43	975.0%
HONG KONG	291	1	-99.7%	146	1	-99.3%	24	1	-95.8%	-	1	-	-	4	-	3	-	-
RUSSIA	336	3	-99.1%	81	1	-98.8%	37	5	-86.5%	-	5	-	-	-	-	7	27	285.7%
SINGAPORE	68	1	-98.5%	59	1	-98.3%	33	8	-75.8%	-	6	-	2	493	24550.0%	7	133	1800.0%
INDIA	12	33	175.0%	21	3	-85.7%	4	3	-25.0%	-	3	-	-	7	-	1	14	1300.0%
MALAYSIA	30	2	-93.3%	30	-	-	8	1	-87.5%	-	-	-	-	2	-	-	-	-
OTHER/UNKNOWN	894	53	-94.1%	833	63	-92.4%	163	73	-55.2%	2	51	2450.0%	4	77	1825.0%	11	81	636.4%
SEA ARRIVALS (CIV & MIL)	64	6	-90.6%	920	37	-96.0%	85	15	-82.4%	64	182	184.4%	41	26	-36.6%	55	101	83.6%
TOTAL	157,479	4,526	-97.1%	116,746	3,478	-97.0%	35,310	3,716	-89.5%	1,557	3,814	145.0%	1,502	4,352	189.7%	2,221	7,438	234.9%



	July			August			September			Total CYTD		
	Jul-20	Jul-21	% from LY	Aug-20	Aug-21	% from LY	Sep-20	Sep-21	% from LY	2020	2021	% from LY
JAPAN	55	579	952.7%	39	325	733.3%	26	358	1276.9%	143,773	2,987	-97.9%
Kanto (Tokyo)	39	297	661.5%	12	129	975.0%	12	139	1058.3%	74,011	979	-98.7%
Chubu (Nagoya)	3	-	-100.0%	1	6	500.0%	1	8	700.0%	16,135	39	-99.8%
Kinki (Osaka)	5	5	0.0%	2	16	700.0%	5	14	180.0%	26,646	57	-99.8%
Koshinetsu	-	5	-	-	1	-	-	1	-	2,487	16	-99.4%
Hokuriku	-	-	-	-	-	-	-	-	-	1,963	6	-99.7%
Tohoku	-	11	-	-	4	-	-	8	-	3,510	126	-96.4%
Kyushu	2	4	100.0%	1	20	1900.0%	-	3	-	8,576	126	-98.5%
Chugoku	-	3	-	11	6	-45.5%	-	10	-	3,562	78	-97.8%
Hokkaido	-	4	-	1	7	600.0%	-	2	-	3,022	117	-96.1%
Shikoku	-	-	-	-	1	-	2	3	50.0%	1,473	11	-99.3%
Okinawa/Miya	1	166	16500.0%	7	74	957.1%	3	118	3833.3%	1,414	810	-42.7%
Other	5	84	1580.0%	4	61	1425.0%	3	52	1633.3%	974	622	-36.1%
KOREA	77	303	293.5%	95	375	294.7%	46	573	1145.7%	124,024	1,906	-98.5%
Seoul	35	158	351.4%	54	186	244.4%	28	336	1100.0%	47,002	958	-98.0%
Incheon/Gyeonggi	28	48	71.4%	22	88	300.0%	11	124	1027.3%	29,876	437	-98.5%
Chungnam/Daejeon	1	10	900.0%	-	4	-	-	7	-	3,412	32	-99.1%
Jeonbuk/Gwanju	1	3	200.0%	-	-	-	1	3	200.0%	5,810	11	-99.8%
Gyeonbuk/Daegu	-	14	-	1	4	300.0%	-	13	-	5,639	44	-99.2%
Busan	3	9	200.0%	3	13	333.3%	-	21	-	12,882	63	-99.5%
Ulsan	-	-	-	8	4	-50.0%	1	3	200.0%	2,259	13	-99.4%
Other	9	61	577.8%	7	76	985.7%	5	66	1220.0%	17,144	348	-98.0%
TAIWAN	15	1,208	7953.3%	15	868	5686.7%	12	18	50.0%	4,533	2,185	-51.8%
Taipei	7	806	11414.3%	11	602	5372.7%	7	9	28.6%	2,622	1,481	-43.5%
Kaohsiung	1	32	3100.0%	-	35	-	5	3	-40.0%	221	71	-67.9%
Taichung	1	97	9600.0%	1	63	6200.0%	-	-	-	605	165	-72.7%
Taoyuan, Miaoli, Hsinehu	2	105	5150.0%	1	57	5600.0%	-	5	-	453	171	-62.3%
Hsinchu	1	54	5300.0%	-	46	-	-	-	-	263	103	-60.8%
Other	3	114	3700.0%	2	65	3150.0%	-	1	-	369	194	-47.4%
CHINA	8	13	62.5%	5	24	380.0%	1	18	1700.0%	2,037	111	-94.6%
Beijing	3	-	-	-	-	-	-	9	-	514	9	-98.2%
Shanghai	-	6	-	2	11	450.0%	-	2	-	745	53	-92.9%
Guangzhou	-	-	-	-	1	-	-	-	-	114	2	-98.2%
Other	5	7	40.0%	3	12	300.0%	1	7	600.0%	664	47	-92.9%
US/HAWAII	756	8,714	1052.6%	1,487	5,294	256.0%	2,431	3,510	44.4%	28,812	36,385	26.3%
CNMI	201	658	227.4%	133	551	314.3%	74	275	271.6%	4,902	2,851	-41.8%
PALAU	45	72	60.0%	2	94	4600.0%	4	29	625.0%	771	304	-60.6%
FSM	85	326	283.5%	105	253	141.0%	59	239	305.1%	3,418	2,200	-35.6%
RMI	4	7	75.0%	6	4	-33.3%	-	3	-	237	41	-82.7%
PHILIPPINES	67	297	343.3%	95	227	138.9%	180	183	1.7%	2,920	1,885	-35.4%
AUSTRALIA	-	47	-	19	52	173.7%	6	47	683.3%	744	346	-53.5%
EUROPE	2	26	1200.0%	-	268	-	21	238	1033.3%	484	675	39.5%
HONG KONG	7	6	-14.3%	3	6	100.0%	3	1	-66.7%	477	21	-95.6%
RUSSIA	9	1	-88.9%	-	3	-	2	11	450.0%	472	56	-88.1%
SINGAPORE	1	251	25000.0%	-	11	-	1	6	500.0%	171	910	432.2%
INDIA	6	20	233.3%	1	45	4400.0%	-	5	-	45	133	195.6%
MALAYSIA	-	8	-	1	5	400.0%	1	6	500.0%	70	24	-65.7%
OTHER/UNKNOWN	24	238	891.7%	22	148	572.7%	15	145	866.7%	1,968	929	-52.8%
SEA ARRIVALS (CIV & MIL)	23	86	273.9%	20	122	510.0%	30	70	133.3%	1,302	645	-50.5%
TOTAL	1,385	12,860	828.5%	2,048	8,675	323.6%	2,912	5,735	96.9%	321,160	54,594	-83.0%